

Simcon acquired by Fortino

June 2024

GHZ Partners advises shareholders of Simcon on the sale of a majority stake to Fortino Capital Partners

GHZ Partners is pleased to announce that it acted as the exclusive M&A advisor to Simcon kunststofftechnische Software GmbH a leading German provider of plastic injection molding simulation software on the sale of a majority stake to Fortino Capital Partners, a European investment company with a focus on high-growth B2B software solutions

Simcon, a 1988 spin-off from the Technical University Aachen, specializes in simulation software for plastic injection molding. Their products, CADMOULD and VARIMOS, improve efficiency and reduce costs. CADMOULD uses AI to simulate the injection molding process, detecting errors before physical molds are built. VARIMOS automates the search for design improvements. Together, they reduce correction loops, lower costs, and speed up production. Simcon serves over 440 customers in the automotive, manufacturing, and medical technology sectors, including Bosch, Continental, Roche, and Volkswagen, and employs 40 people.

Fortino Capital is an European investment company with a focus on high-growth B2B software solutions managing two private equity funds and two venture capital funds. With offices in Belgium, the Netherlands and Germany, Fortino backs entrepreneurs in Europe. This acquisition marks Fortino's second PE-Growth investment in Germany after Symbioworld.

Dr. Bastiaan Oud, CEO at SIMCON said “We’ve already got the technology to meet the evolving demands of the most demanding injection molding part and mold designers in the world, offering industry-leading accuracy, speed and ease of use. Our customers are rapidly adopting our next-generation solutions, which brings the best of AI technology to bear on injection molding, saving weeks in time to market. But this is just the beginning. We’re shifting gears, and we’ve got ambitious plans. Due to their strong track record and expertise scaling up B2B software companies, Fortino was our top choice among several potential investors. We are delighted to be working with Philipp and the Fortino team to tackle the next stage of our growth!”

Philipp Remy, Partner at Fortino Capital said "SIMCON is able to support engineers at every company size in unique ways. Their automation and simulation software is a mission-critical cornerstone for many industry leaders in Germany and Europe. SIMCON’s strong reputation and customer relationships are defined by the software’s simulation speed, intuitive usability and simultaneous analysis features. We look forward to supporting Bastiaan and his team to realize the company’s growth plans.”

The terms of the transaction were not disclosed.

